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Cover Letter

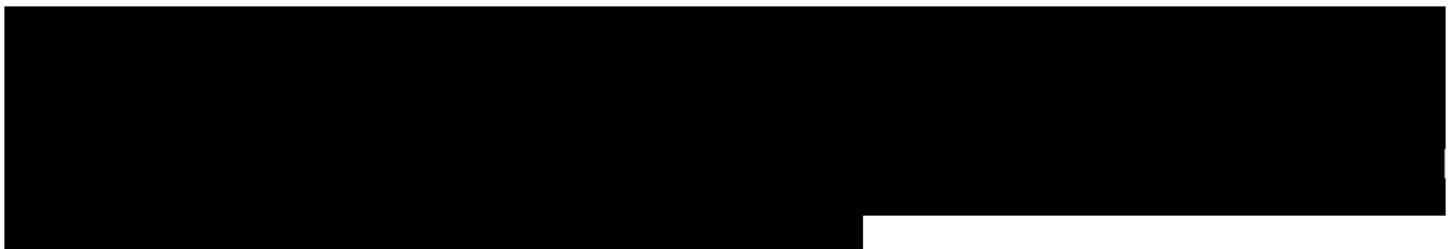
June 30, 2020

Thomas Hartman
Director of Public Works
320 East Mosby Road
Harrisonburg, Virginia 22801

**RE: PPEA Proposal
Full-Delivery Restoration of Blacks Run**

Dear Mr. Hartman:

HGS, LLC is pleased to submit this unsolicited proposal (the "Proposal") for consideration of a full-delivery restoration of (portions of) Blacks Run, in conformance with the City of Harrisonburg's *Procedures Regarding Requests Made Pursuant to the Public-Private Education Facilities and Infrastructure Act of 2002* (Code Ann. §§ 56-575.1 to -575.16), adopted by Harrisonburg City Council on October 26, 2004. HGS, LLC is a wholly-owned subsidiary of Resource Environmental Solutions, LLC (together with all its subsidiaries and affiliates, "RES").¹ Our proposal includes all design, construction, maintenance, and monitoring inherent to this restoration, as well as the documentation and coordination related to generating nutrient and sediment load reductions for the City's compliance with Chesapeake Bay (Bay) Total Maximum Daily Load (TMDL) requirements. This work is referred to herein as the "Project."



RES is a national, fully-scaled operating company providing ecological restoration and water resource solutions. Our goal is to maximize value for our clients by looking for practical, timely, and cost-effective solutions that draw on our depth of expertise and experience across the country.

Key Differentiators of RES

As detailed further in this Proposal, RES is the largest provider of turnkey ecological restoration projects in the U.S., with a concerted focus on stream restoration and stabilization. For instance, we are currently delivering the largest turnkey permittee-responsible mitigation (PRM) project in U.S. Army Corps of Engineers (USACE) history, which alone has over 70 miles of stream restoration / enhancement work and includes all in-house design, construction, monitoring, and maintenance for 20 years post-construction (Lower Bois d'Arc Creek Reservoir PRM, Fannin County, Texas).

¹ For the purposes of a qualitative evaluation of this submittal, HGS and RES should be viewed as a single entity ("RES") in our experience. We are one company with a singular vision and proven track record of implementing the creative solutions presented here to City of Harrisonburg.
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Because RES owns all aspects of our turnkey projects, we accept the risk of project success at a fixed price agreed upon upfront. From identifying and securing ideal project sites; completing all design, permitting, and implementation; and caring for our projects through 5, 10, or 20+ years of monitoring and maintenance, RES has developed powerful insights in restoration design and construction that substantially benefit our clients and the environment.

[REDACTED]

In summary, our vertically-integrated approach, staff knowledge, and construction experience provide a uniquely beneficial course of action for the City of Harrisonburg toward a cost-effective, high-quality project incorporating the City's vision for Blacks Run and its Bay TMDL requirements, via maximum ecological uplift and long-term sustainability.

We sincerely appreciate the opportunity to provide the City with this PPEA submission. Thank you for your consideration and we look forward to working with you.

Sincerely,



Jason Murnock, CPESC, CPSWQ
Client Solutions Manager

RES | res.us

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