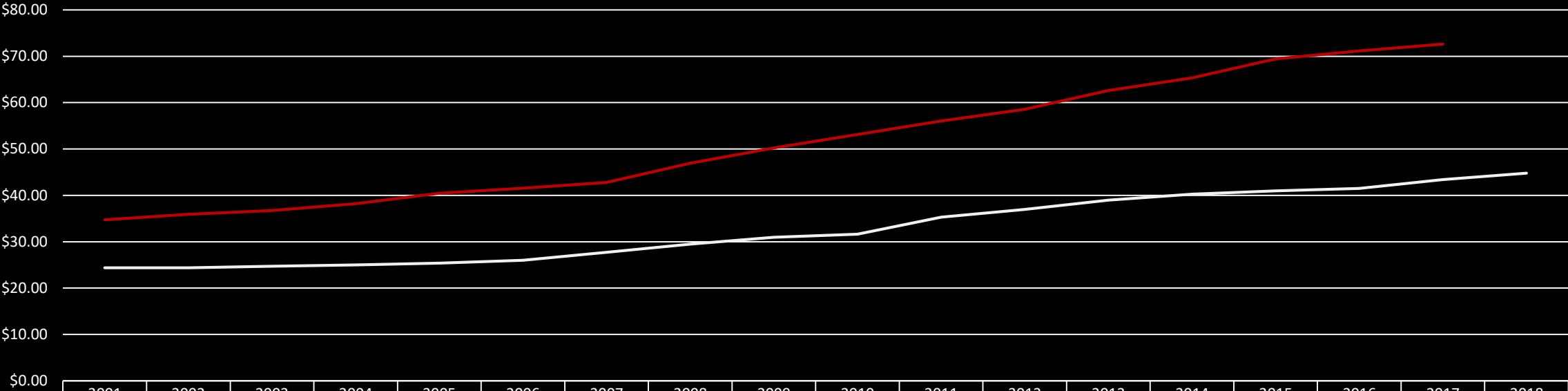


WATER & SEWER RATES

FY2019

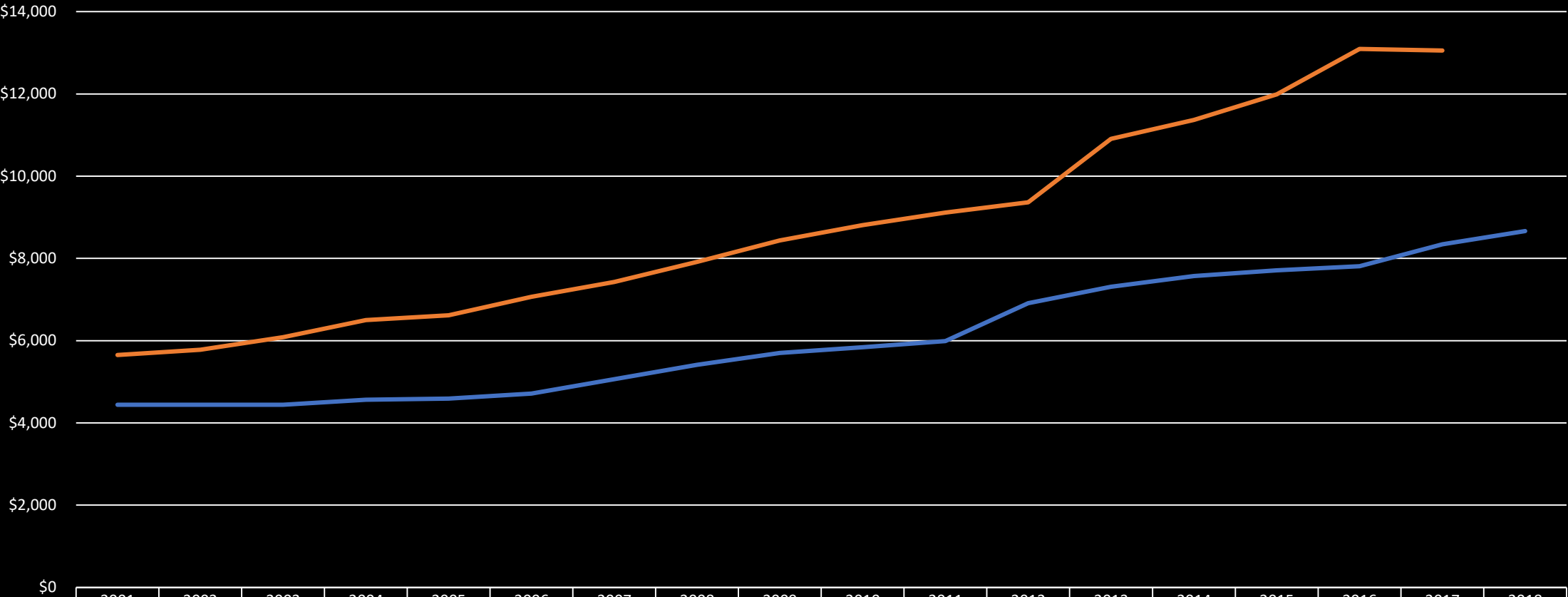
Customer	COSS Target	Rate Revenue	Difference	\$ from minimum
Residential	\$1,990,562	\$2,009,492	\$18,900	\$1,422,868
Apartments	\$958,830	\$1,054,134	\$95,304	\$759,993
Commercial	\$1,579,394	\$1,655,713	\$76,319	\$541,515
Industrial	\$1,139,702	\$1,064,608	(\$75,093)	\$44,382
Institutional	\$906,434	\$798,562	(\$107,872)	\$157,459
City Municipal	\$46,635	\$48,918	\$2,283	\$25,171
Rural	\$444,345	\$468,362	\$24,017	\$265,090
VPGC	\$1,020,540	\$1,079,066	\$58,527	\$19,171
RoCo	\$380,219	\$290,206	(\$90,012)	\$0
Total	\$8.466.660	\$8.469.032	\$2.372	\$3.235.649

Alternate Rate: Monthly Residential Rates Water + Sewer



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Hburg 5,000 benchmark	\$24.40	\$24.40	\$24.70	\$25.00	\$25.40	\$26.00	\$27.74	\$29.48	\$30.94	\$31.64	\$35.28	\$36.99	\$38.98	\$40.28	\$40.98	\$41.48	\$43.40	\$44.80
Draper Aden Va 5,000 benchmark	\$34.72	\$35.91	\$36.74	\$38.21	\$40.43	\$41.53	\$42.77	\$46.91	\$50.24	\$53.14	\$56.03	\$58.58	\$62.59	\$65.34	\$69.44	\$71.14	\$72.61	

Alternate Rate: Monthly Industrial Bill for Water + Sewer



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
H'burg 1MG Benchmark	\$4,442	\$4,442	\$4,442	\$4,562	\$4,592	\$4,712	\$5,062	\$5,412	\$5,702	\$5,842	\$5,987	\$6,912	\$7,312	\$7,572	\$7,712	\$7,812	\$8,340	\$8,666
Draper Aden Va 1MG benchmark	\$5,650	\$5,778	\$6,084	\$6,499	\$6,615	\$7,067	\$7,425	\$7,916	\$8,438	\$8,808	\$9,112	\$9,363	\$10,907	\$11,366	\$11,991	\$13,095	\$13,054	

Customer Impacts for combined water & sewer:

- \$0.84 (3.3%) per month for the minimum City user with a 5/8" meter (\$25.12 to \$25.96).
- \$1.40 (3.2%) per month for the typical City residential user of 5,000 gallons (\$43.40 to \$44.80).
- \$325 (3.9%) per month for benchmark industrial 1,000,000 gallons user (\$8,340 to \$8,665).
- \$6,105 (4.2%) per month for our largest City water user 18,000,000 gallons user (\$146,721 to \$152,826).
- \$1.17 (3.1%) per month for the minimum Rural user with a 5/8" meter (\$38.32 to \$39.49)
- \$1.96 (2.9%) per month for the typical Rural residential user of 5,000 gallons (\$66.70 to \$68.65)
- \$5,222 (7.0%) per month for rural largest user: water customer only (\$74,753 to \$79,975)