RESOLUTION OF THE CITY COUNCIL OF THE CITY OF HARRISONBURG, VIRGINIA

WHEREAS, Section 2.2-4303(C) of the Code of Virginia of 1950, as amended, allows a local governing body to procure insurance through a licensed agent or broker upon the written determination of the local body that competitive negotiation for such procurement is either not practicable or fiscally advantageous; and,

WHEREAS, competitive negotiation for the procurement of voluntary benefits offered to employees of the City of Harrisonburg, Virginia (the "City") is neither practicable nor fiscally advantageous for the following reasons:

1. An insurance agent or broker could provide objective analysis of voluntary benefit options offered by the City;
2. An insurance agent or broker could provide recommendations on how to provide for a comprehensive voluntary benefit package and to fill coverage gaps;
3. An insurance agent or broker could meet with and negotiate with insurance carriers on behalf of the City to offer the best products for the lowest prices;
4. An insurance agent or broker could assist employees in understanding their voluntary benefits options as they relate to the employee's needs;
5. An insurance agent or broker could serve as a liaison between the chosen provider(s) and employees and assist with benefits issues; and
6. An insurance agent or broker could provide single source billing, if the City so desires.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF HARRISONBURG, VIRGINIA:

That the City Council of the City of Harrisonburg, Virginia, has determined that competitive negotiation for the procurement of voluntary benefits is neither practicable nor fiscally advantageous and therefore directs the City Manager, or his agent, to procure voluntary benefits offered to employees of the City of Harrisonburg, Virginia through a licensed agent or broker pursuant to the methods detailed in Section 2.2-4303(C) of the Code of Virginia (1950), as amended.

Adopted: February 28, 2017

BY: _Deanna R. Reed_
MAYOR

ATTESTE: _Erica S. Kann_
CITY CLERK